

Team Membership Package

GENERAL MEMBERSHIP BENEFITS

- access to quality workspace in vibrant downtown Victoria
- large fully furnished treatment rooms including electric pregnancy massage table & vintage décor
- facilities for reception including great online billing/scheduling system, POS machine, online payments & direct billing
- private area for practitioners including seating, desk space, personal cubbies and a kitchenette
- all supplies needed for office work related to your practice
- all linens (& oils/lotions) including facilities & products for laundering them
- marketing/advertising mentorship & opportunities
- invaluable, direct access to specific target markets
- partnership promotions with other thriving local businesses
- team-oriented meetings, feedback, & support system
- help & guidance from an experienced RMT/entrepreneur eager to see each practitioner succeed
- access to extra administration/accounting support plus 24/7 tech support

Perks!!

By joining us you'll receive...

<input checked="" type="checkbox"/> Beautifully Furnished Treatment Rooms + Supplies	Use of vintage décor styled treatment room during full extent of your shifts including; electric lift maternity massage table, pillows & linens, thermophore, massage oils/lotions, candles, clothes basket/hooks, etc. All treatment rooms feature natural light, fans and built-in air circulation unit & AC.
<input checked="" type="checkbox"/> Have Your Own Desk Space at Calm	For all things related to your business at Calm, you'll have access to centralized office space downtown including; shared desk space, complimentary WiFi, colour printer/copier, private kitchenette & lounge area for meals & personal items, iPod docks/speakers, space for promotional items & other materials, office supplies (pens, paper, notebooks, labels, etc.), & coffee/tea/bottled water.
<input checked="" type="checkbox"/> Downtown Victoria Work Space	Enjoy the benefits of our superb location a the edge of downtown; the Hudson District, Centennial Square, and many local shops & bistros are just a short stroll away
<input checked="" type="checkbox"/> Prime Location for Attracting Clients	Our site endures regular walk-by & drive by traffic as it is close to many office spaces & other businesses as well as a neighbourhood of condos & homes. We also offer free parking which is a rarity downtown.
<input checked="" type="checkbox"/> Be Calm With Us App	Most clinics offer online bookings but do they have their own branded app?... cause we do! The 'Be Calm With Us' app is a free download for phones and tablets and allows our clients to very easily make appointments directly from their phone while allowing us to send them gentle (self care & booking) reminders via push notifications.
<input checked="" type="checkbox"/> MBO Business App	Our Mindbody (MBO) scheduling software offers a business app making it extremely easy to check your schedule, book/rearrange appointments, and process billings on-the-go. Receipts can also be emailed making this a very eco-friendly feature

✓ Mindbody Business Reports	You'll have access to a full reporting system to help you analyze your progress & gain an invaluable overview of your business.
✓ Online & Event Promotion	Exclusive features &/or honourable mentions on our & webpages, as well as at special events & networking group meetings.
✓ Social Media Exposure	Enjoy coverage on all of the Calm social media sites & access to our social media reach. We love cross promoting online so share your accounts with us & we'll tag you in ours!
✓ Custom Business Cards Designed Just for You!	A supply of business cards showcasing your strengths & focuses of your individual practice will be provided to you. (Design work/input/planning for other personal marketing materials available too.)
✓ Referrals From Our Network	Receive powerful word of mouth referrals from our team, colleagues, & marketing partners. Our clinic is well established in the city & known for our boutique space & attentive, caring practitioners.
✓ Huge Client List	Access our LARGE list of clients of whom you may promote your practice to. The number one way to build a strong clientele in Victoria is through word of mouth referrals - we have a great base to start from & regular secure new leads.
✓ Team Support	Gain access to the expertise of your fellow team members. We work together to support each other as all of us continue to grow/maintain our practices - we all have different strengths and strive to share our experienced & knowledge.
✓ Training & Support	We know that learning new systems can be daunting but we've got our training methods down to a few hours. Remember that you'll have onsite support during your shifts as well as extra support only a phone call a way.
✓ Help Setting Up Your Business	We'll provide you with a checklist of items you'll need to get all basic aspects of your business up & running and guide you along the way.
✓ Balanced Work Life	Enjoy working a max of only 6 hours a day!! We protect our bodies for the future by limiting the amount of hours we practice which allows us to have more than half the day to take care of ourselves (& have an amazing life outside of work!)
✓ Schedule Flexibility	Need time off from your shift for vacation, appointments, meetings, or just to sleep in? That's ok with us! (We ask for this to not happen an unreasonable amount of times but understand that schedule flexibility is important - we'll even work with you to schedule in and accommodate extra hours)
✓ Massage Discounts	Opportunity for massage trades &/or discounts with other Calm RMTs in order to learn each others styles for sharing with clients & to provide care for each other
✓ We're Green!	We do our best to use and offer organic, chemical/paraben/frAGRANCE free products and to operate in an eco-friendly manner.
✓ Work in an Amazing Atmosphere	Did we mention that by working with us, you'll get to hang out in a beautifully decorated & very CALMing space. Our clean & well designed clinic allows for a pleasant environment in which to have a relaxing work day.
✓ We're Awesome!	Did we also mention that we are pretty great people to work with? Our team members are very easy going and friendly. We all have a passion to help people & to grow/maintain a thriving business while supporting each other along the way.

Full or Part Time hours can be accommodated

For more information contact;
 Elizabeth Belfry, RMT & Clinic Owner
 250.893.1728 - work@be-calm.ca

Have the success & flexibility you desire by taking advantage of this unique opportunity to be a part of a thriving business & team.